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PREMATURE DEAGRICULTURALISATION? LAND INEQUALITY AND RURAL DEPENDENCY IN LIMPOPO PROVINCE, SOUTH AFRICA[*]

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Abstract

Cross-national regressions reveal abnormally low agricultural workforce shares, given GNP, in developing countries that had historically concentrated land into large capital-intensive farms. We argue that such deagriculturalisation was premature, since its concomitant labour shedding has undesirable outcomes. In a new South African survey, a large proportion of rural households (and working-age persons) was 'dependent', relying for income almost wholly on either migrant remittances or pensions. A separate group (with less poverty and unemployment) relied mainly on local, including own-farm, income. The group was heavily over-represented in one of the three regions, where many more households had significant land.

1. Introduction

Economic development is normally associated with a declining share of agriculture in both workforce and output. After confirming this for a cross-section of developing and transitional countries, we establish a strong negative association, controlling for GNP/capita, between land inequality and agriculture's workforce share (section 2). High land inequality, originating from enforced land transfers in early development, is linked to abnormally low agricultural workforce shares, given GNP/capita, in Latin America, FSU countries, and Southern Africa.

If such workforce deagriculturalisation arises early in development, alternative employment-based livelihoods are likely to be insufficient to sustain rural populations. *Rural dependency*, defined as heavy dependence on transfers from outside the rural area, accompanied by high unemployment, is one plausible outcome. Others include mass emigration (nineteenth-century Ireland), concentration in urban *favelas*, , and low-income rural stagnation with 'distress diversification'. Since all these outcomes appear undesirable, and involve agricultural shrinkage *before* other productive sectors can adequately absorb the shed farm labour, we call such cases '*premature deagriculturalisation*' (PDA). [1]

To explore the processes, we must go beyond international cross-sections. Section 3 uses a South African survey [Kirsten et al. 2002] in a former 'homeland' area of Limpopo Province where deagriculturalisation has indeed led to rural dependency. [2] This outcome has been favoured by universal pension rights and a high-employment, even if capital-intensive, mining sector, so that many rural households survive by 'specialising' in receiving migrant remittances or pen-

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[1] Among other unwanted side-effects, deficient rural earning opportunities stimulated urban slum growth (and associated unemployment and crime) – but not emigration. South Africa is a net immigrant country, partly because of sluggish agricultural earning opportunities elsewhere in Africa.

[2] Recent sharp falls in agricultural employment suggest that rural dependency, although a long-run effect of land distributions associated with apartheid, may have intensified since its demise. Total paid *farm* employment fell only slowly in 1985-93 (from 1.32m to 1.14m). However, from 1994 to 2001, total employment in *agriculture, fisheries and forestry* - including self-employment - dropped by some 66%. [Vink and Kirsten 1999].

sions. But is there a prima facie link between rural dependency and land inequality? In Limpopo Province, the estimated land Gini is 0.93 (Appendix), higher than almost any estimate worldwide [IFAD 2001: 117-9].[3] The Limpopo survey was part of a comparative study,[4] so we compare some Limpopo results with analogous data from Rajasthan, India [Sagar 2002], with less extreme land inequality and no evidence of rural dependency. In rural Rajasthan, 83% of income is local (i.e. factor income of residents); in Limpopo, only 44%. Own-farm income accounts for almost all the difference. Limpopo income depends heavily on remittances and pensions, and to a lesser extent on rural civil service salaries; unemployment is very high. The rural non-farm (RNF) sector in Limpopo is not taking up the slack in employment or income.

Much of rural Asia experienced transition from heavy dependence on farm income to 'mature' deagriculturalisation, as prior growth of labour-intensive small-scale farming stimulated labour-intensive RNF growth[5] through forward, backward and consumption linkages [Mellor 1976]. This connection is supported by many micro-studies [Bell et al. 1982; Hazell and Roell 1983; Harriss 1987; Hazell and Ramasamy 1991] and by national studies of rural industrialization in China [Byrd et al. 1990] and 'proto-industrialisation' in fifteenth-century Flanders and elsewhere [Kriedte et al 1981; Ogilvie et al 1996]. Yet deagriculturalisation in the Limpopo survey area has brought, not other local income, but widespread household dependency on transfer payments alongside high adult unemployment, especially in the sub-regions with least widely distributed farmland. This suggests that the reduced agricultural workforce share

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[3]In South Africa, 15% of farmland is divided among about a million mainly African farm operators (mostly part-time), leaving 85% of land with some 60,000 white commercial farmers outside the surveyed (smallholding) areas [NDA 2001; Department of Land Affairs, 2002]. About 2% of land in large white-owned farms in 1994 had been redistributed up to the end of 2001, only about 5% of it through DLA projects and the rest through private transactions.

[4]This paper derives from EU-supported research on the impact - on fertility, migration, and thus and otherwise agro-environmental sustainability - of land and asset size and distribution in selected rural drylands of Limpopo province, Rajasthan , and Botswana.

[5]Such healthy RNF growth may also be happening in parts of sub-Saharan Africa [Reardon 1997; Bryceson 2000; Reardon and Barrett 2000] where land is less unequal than in Limpopo.

was *premature* – as was its main cause, separation of most rural households from significant control over land, leading to labour displacement by big, capital-intensive farms.

In providing survey evidence on possible *effects* of deagriculturalisation in South Africa, we say little about the *processes causing* extreme land inequality and labour extrusion. Sometimes de-agriculturalisation is a harbinger of development [Bryceson and Jamal (eds.), 1997], but there may be less benign explanations connected to human agency. Colonial land grab is the most obvious candidate. The literature on 'deagrarianisation' and 'depeasantisation' argues that they were "sparked by 'turning point' policies in South Africa during the late 19th and early 20th centuries".[6] As in Latin America and the FSU, so in South Africa: it was mainly political land seizures, not labour flight to new non-farm opportunities, that led to displacement of smallholders by large farms. Most black farmers were forced off their land, which was subsequently farmed in large holdings by whites, well before new industrial employment became available. White farm expansion, sometimes 'led' by wars of conquest, fuelled this process well before the 1913 Land Act, which confined over 85 per cent of farmland to whites. Subsequent expulsions of rural Africans, often into 'dumping grounds' offering unattractive farming prospects, continued until the 1980s. Some of the extruded labour was absorbed in mining, and from the 1940s in industry; until the 1940s, indeed, policies of forcing blacks off the land (leading to larger and more capital-intensive farms) were defended on grounds of 'labour shortage'. However, from the 1960s clear 'labour surplus' emerged. Population growth, continued forced removals of blacks from their farms, and rising displacement of labour by capital on white farms outweighed new off-farm prospects, leading to large and rising unemployment (now around 30%). Little land redistribution has occurred since the end

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[6]Bryceson [2000]. She defines 'deagrarianisation' "as a process of occupational adjustment, income-earning reorientation, social identification and spatial relocation of rural dwellers away from strictly agricultural-based modes of livelihood", whereas "'depeasantisation' represents a specific form of deagrarianisation in which peasantries lose their economic capacity and social coherence, and shrink in size".

of apartheid in 1994. We defer discussion of current land policy to the concluding section of the paper.

2. Land distribution, GNP per head and agricultural salience: the international evidence

In this section we use cross-national regressions to investigate the following hypotheses:

  (a) the share of agriculture in GDP is inversely related to GNP per capita,

  (b) the share of agriculture in total workforce is inversely related to GNP per capita,

  (c) high land inequality depresses the output share of agriculture,

  (d) high land inequality depresses the workforce share of agriculture.

What theory and micro evidence might generate such regularities? (a) and (b) can arise in either a standard 2x2 Heckscher-Ohlin model or a two-good specific-factors model [Krugman and Obstfeld, 2003: ch.3], with countries identical in either case except for exogenous differences in factor endowments. In the specific-factors framework, with manufactures produced by capital and labour and food by land and labour, it must be cross-country variations in capital per head rather than land per head that matter (otherwise land-rich countries will have both high GNP/head and *high* output and workforce shares in agriculture).[7]

(c) and (d) do not arise in a constant-returns-to-scale, perfect-competition world. There, farm size is indeterminate and variations in its distribution have no effect. In particular, the distribution of *owned* land has no impact on the distribution of *operated* land. However, we know that (i) farm size varies a great deal within countries and (ii) factor productivities vary systematically with it - e.g. the 'inverse relationship' [Heltberg 1998]. A good theory should explain both (i) and (ii). While land heterogeneity is, and non-constant technical returns to scale may be, important, the literature emphasizes transactions costs in factor and output markets.

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[7]A specific-factors model, with agricultural capital unimportant, becomes less plausible as development proceeds. Empirical H-O models explaining agriculture's trade share include Leamer 1984, Lal and Myint 1996, Wood 1994.

For such costs to explain both (i) and (ii), imperfections in *two* markets are needed.[8] Eswaran and Kotwal [1986] assume perfect rental markets in labour and land but household-specific capital endowments (including owned land) together with convex supervision costs for non-family labour, and then show how agriculture will differentiate into four classes according to capital endowments. Richer households operate larger farms with lower labour-land ratios. Historical evidence [Binswanger et. al. 1995] supports such a causal link from *owned* land inequality to *operated* land inequality.

How does land inequality affect agricultural employment and output? The aggregate labour-land ratio equals the weighted sum of labour-land ratios for different farm sizes, the weights being the shares of total land in each size class. A labour-land ratio falling with farm size does not *guarantee* that an equalizing land redistribution raises total employment, since the shares of total land at *both* ends of the distribution may be reduced (Appendix). For any given equal-izing redistribution, the more sharply the labour-land ratio falls with farm size, the more likely is total farm employment to rise; and the more sharply the output-land ratio falls with farm size, the more likely is total farm output to rise.

In developing countries, with increasing farm size the labour-land ratio falls sharply. In Paki-stan in 1972, it fell from 9.15 workers/hectare on farms below 0.4 ha to 0.12 workers/hectare on farms above 60.7 ha; data for Bangladesh, Thailand, Indonesia and India were comparable. Simulations showed that egalitarian redistribution would raise labour demand and use by 19-24% in Bangladesh, Pakistan, Thailand and the Outer Islands of Indonesia, though by only 8.6% in Java [Booth and Sundrum 1984: 100-109, 279-80]. A plausible model of partial land redistribution on Brazil's estate sub-sector raised person-year equivalents of labour use in ag-riculture from 2.6 to 3.0 million over the 1978 base case [Kutcher and Scandizzo 1981: 201]. This confirms Berry and Cline [1979:58]: labour use 'could be expected to rise as the result of

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[8]One imperfection is insufficient. E.g. non-tradability of (family) labour, gives heterogeneity in farm size - large

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measures that redistributed land from the large-farm sector into smaller family farms'. World Bank evidence from the 1970s showed 'employment per hectare higher..in those countries that have..more equal distribution of land ownership' [ibid:37]. Analogously, land productivity falls as farm size rises,[9] although part of this fall reflects exogenously higher land quality on smaller farms.[10]

So greater land inequality is associated with lower output and lower employment in agriculture. The latter clearly implies a lower *share* of workforce there. For output, however, greater farm size inequality might affect non-agricultural output, complicating any conclusion about the effect on the agricultural output share. Very unequal farmland might well, by stimulating capital-intensity in farming and thus attracting capital into agriculture, reduce capital available to support non-farm output, making the effect on the agricultural output *share* of GDP indeterminate.[11]

Our hypotheses, and the discussion above, have emphasized the effects of land inequality, ignoring mean farm size. That would be justifiable for a single country, assuming that redistribution would not change the total number of holdings, but across countries we cannot use that reasoning. We therefore test whether the land Gini drives out farm size as an explanatory variable. It does (see below), but why? Large mean farm size is found in countries with greater land abundance, which as such normally *increases* farm workforce and output; yet given land abundance larger farm size, e.g. due to land clearances, *reduces* workforce and output per hectare. Our econometric findings may indicate that these offsetting effects on agriculture's share in total workforce and output are approximately in balance.

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families have large farms - but all physical ratios are scale-invariant.

[9]See above sources and Binswanger et al. [1995]. Booth [2002:85] shows 'post-Green-Revolution' Indonesian farm income/ha. steadily falling from Rp718,000 on holdings below 0.1 ha to Rp23,000 above 4.5 ha. Land productivity falls less sharply than the labour-land ratio, since labour productivity rises.

[10]However, some endogenous differences - smaller, labour-intensive farms doing more to upgrade their land - are implied by higher yields on smaller holdings on land of similar region, type or quality [Binswanger et al. 1995; Lipton 1993; Berry and Cline 1979].

Table 1 shows the cross-country regressions relating workforce and GDP shares of agriculture to GNP/head and land inequality (regressions containing grossly insignificant regressors are not reported).[12] Land inequality is measured by the farmland Gini coefficient where available (49 countries), but we also try dummy variables for Latin America, the former Soviet bloc, and South Africa, where past policies to shift agriculture into large farms have led to high inequality and the use of capital-intensive production methods. Note the caveat that our results are potentially vulnerable to unobserved heterogeneity. If country-specific factors that affect agriculture's shares in workforce and GDP are correlated with our included regressors, the estimated coefficients are biased.

Table 1: National output and workforce shares in agriculture

Regression no.	1	2	3	4
Dep. Var: Ag share of	GDP	workforce	workforce	workforce
LnGNP/cap	-11.98(-12.13)***	-21.87(-11.43)***	-16.23(-6.10)***	-20.90(-9.59)***
Landgini		-48.18(-6.65)***		-42.90(-4.68)***
SAdum	-3.81(-4.18)***		-24.07(-4.57)***	
LAdum			-19.24(-4.12)***	-4.61(-0.94)
TRANSdum			-26.20(-5.99)***	
Nobs	105	49	109	49
R-squared	0.65	0.81	0.73	0.81

Notes:
(1) All equations estimated by weighted OLS using square roots of workforce as weights; t-statistics in brackets.
(2) All equations pass Ramsey RESET test, using the second, third and fourth powers of the dependent variable, at 5% significance.
(3) Heteroscedasticity corrected S.E.s in eqns 1 and 3 only, on the basis of the Cook-Weisberg test.
(4) ***=sig 1%

Equation 1 shows that a 10% rise in GNP per capita is associated with a fall in the agricultural output share of 1.2% of GDP, supporting hypothesis (a). However, neither the Gini coeffi-

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[11]By symmetry, the release of labour from agriculture might raise non-agricultural output by lowering wages. Such effects may be assumed to be small in labour-surplus economies.
[12]We include all countries with available data. To allow for variations in country size we weight observations by the square root of total workforce. If countries may be viewed as aggregates of independent regions, then the error variance decreases with country size suggesting this initial heteroscedasticity correction [Blanchet 1988].

cient of operated land, nor the Latin American or Transitional dummies, have any impact: hypothesis (c) is not supported.[13] South Africa is a significant outlier (see the dummy in equation 1); the fitted share of agriculture in GDP for SA is 7.1%, compared with the actual share of 3.3%.

On the share of agriculture in workforce, equations 2 and 3 support hypotheses (b) and (d). In equation 2, a rise of 10% in GNP/capita lowers agriculture's workforce share by 2.2 percentage points, and a 1 percentage point rise in the Gini of operated land lowers it by 0.48 percentage points. Equation 3 uses blunt instruments - dummy variables - instead of the land Gini, allowing the inclusion of many more countries, and this reduces the estimated GNP/capita effect by about a quarter; there are large effects from our land inequality proxies – 19-27% for the Latin American and Transitional groupings, and for South Africa. Lacking land Ginis for the last two, we can compare the dummy variable and land Gini explanations only for Latin America. Equation 4 shows conclusively that land inequality, rather than 'Latin Americanness', accounts for the low agricultural workforce shares there. The weighted mean of the land Gini for the 17 Latin American countries in our sample is 0.83, compared with 0.51 in the other 31 countries,[14] so the estimated average effect of land inequality in Latin American countries, using equation 2, is to lower the agricultural workforce share by 14.7% (the dummy variable regression suggests a somewhat larger effect).

When mean farm size is added to the equations, it is everywhere insignificant. This is perhaps not surprising, as discussed above. However, the land Gini and mean farm size are highly (nonlinearly) correlated - the sample rank correlation is 0.71- so to some extent the superior statistical performance of the Gini may be an artifact of the linearity of our estimating equations.

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[13]These results might have been distorted by cross-country variation in the share of extractive industry in non-agricultural GDP, but this variable had no statistical significance when included in our equations.
[14]The unweighted means are 0.82 and 0.56.

3. An analytical anatomy of rural African livelihoods in Limpopo province

The cross-country evidence suggests a strong association between unequal land and the employment share in agriculture, given GNP per head. This does not imply that 'deagriculturalisation' has even occurred in any given case, still less that it has been 'premature'. High land inequality could theoretically arise from the spread of large settler ranches into empty land, but, in practice, self-serving 'terra nullius' interpretations of history have been found wanting.[15] The apartheid era in South Africa provides an extreme example of forced concentration of land and other non-labour agricultural resources in large farms with low labour-land ratios. Our case study of livelihoods in one of the affected areas aims to shed light on whether deagriculturalisation in this case was premature.

3.1 The household sample and the survey area

This 1999-2000 survey is confined to African households in the former Lebowa homeland areas of Limpopo Province. Twenty-four villages in seven arid or semi-arid provincial sub-districts (see map) were randomly selected from the 1996 census list of villages. 585 randomly selected households were interviewed,[16] containing 4,338 persons, 5.2% of the villages' population. The villages are largely isolated and remote, with low levels of development. Despite lacking basic infrastructure (good roads, electricity, water), most villages have experienced some improvement since 1996 through targeted government investment.

For some purposes, we cluster the sub-districts into three 'regions': West, South and Central.[17]

- 'West' (sub-districts Mokerong and Phalala) comprises areas west of the provincial capital, Polokwane (Pietersburg). African-farmed and white-farmed areas alike are relatively

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[15] See, for example, Bennett and Powell[1999], Reynolds[2003]

[16] The proportion of households selected differed across villages. Unless otherwise stated, all statistical calculations use weights inversely proportional to the probability of a given household having been selected.

[17] We depart in one respect from the administrative regional sub-division: on geographical and agro-ecological grounds, Zebediela sub-district is included in our 'South'.

dry, with extensive livestock production the dominant farming activity, although some dryland maize and other crops are produced, in white farms under borehole irrigation. White-owned farms include game and beef ranches and large-scale potato, vegetable and citrus producers. A typical white commercial farm neighbouring Phalala or Mokerong employs 100-200 full-time workers, generating substantial African employment.

- 'Central' (sub-districts Seshego and Bochum) villages enjoy effective transport links with Polokwane; many household members work (and spend) there or in Pretoria, 2.5 hours by road. Farming is mainly a residual activity, with some livestock and limited cropping.

- 'South' (sub-districts Zebediela, Schoonoord and Praktiseer) villages are the most remote, located deep in ex-homelands, far from white-owned farms. Farming features variable dryland maize and sorghum production with limited livestock. Zebediela, however, also has a large citrus estate and some small-scale irrigated vegetable production.

3.2 Incomes, assets and unemployment at all-sample level

Here we show that Limpopo, alongside high land inequality,[18] has a profile of rural African livelihoods characterized by low average shares, in total income, of *agricultural* income, and indeed of *local* income as a whole. The latter implies dependence on external (i.e. non-local) incomes in the form of pensions and remittances. We use data from a parallel survey in dry-land areas of Rajasthan [Sagar 2002] to illustrate a more typical profile, with roughly similar agro-ecology to Limpopo, somewhat lower income and higher poverty - but much more wide-spread access to farmland and water. In both surveys, three village clusters were selected, with contrasting rainfall in the range 35-55 cm, in each case with a marked rainy season.

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[18]African tenancy had little impact on land access in Limpopo. On white farms it was prohibited, though this did not prevent some 'labour tenancy'. In African areas tenancy is minimal, due to customary law.

Table 2: Assets, income, landedness and poverty: whole sample.

	hhinc	aeqinc	wages % of hhinc	o/w civser*	pens % of hhinc	farm % of hhinc	remit % of hhinc	hhwea	aeqwea	land % of wealth	smallstock % of wealth	largestock % of wealth	dwellings % of wealth	hhassts % of wealth	fmassts % of wealth
Limpopo															
total	19504	5487	39.1	(14.5)	17.8	4.3	38.8	53902	15214	4.6	3.3	11.0	63.8	13.8	3.4
landed (57%)	19572	5287	30.8		20.9	6.8	41.6	61842	16276	7.0	4.3	16.0	56.6	10.8	5.2
landless (43%)	19454	5753	50.2		13.7	1.0	35.2	43318	13799	0.0	1.5	1.6	77.6	19.3	0.0
nonpoor (80%)	23263	6641	39.2		16.5	3.9	40.5	58601	17092	4.0	3.1	12.2	62.0	14.7	3.9
poor (20%)	4672	935	37.8		42.9	12.4	6.8	35360	7805	8.5	4.6	3.3	75.8	7.7	0.1
Rajasthan															
total	42792	11083	44.8	(0.0)	4.0	38.4	12.8	300200	77724	64.2	3.3	2.1	25.4	1.3	3.7
landed (93%)	43903	11234	43.7		3.7	39.8	12.8	318678	82251	64.9	3.3	2.1	24.8	1.3	3.7
landless (7%)	27525	9004	67.9		10.0	9.0	13.1	46181	15491	0.0	9.1	4.2	83.1	2.9	0.8
nonpoor (71%)	54456	14064	45.7		4.3	36.2	13.9	336307	86249	64.0	3.5	2.0	25.7	1.4	3.4
poor (29%)	14471	3843	36.8		1.5	58.7	3.0	212527	57024	65.0	2.8	2.4	24.0	1.0	4.7

* Civil service wages

Notes:

(a) All estimates are weighted means, with weights inversely proportional to selection probabilities;

(b) 'hhinc' is income per household; 'aeqinc' is income per resident adult equivalent: the no of aes per household is defined as (adults plus 0.5*children)^0.5; 'remit' is remittance income in goods and cash; 'pens' is pensions; 'farm' is sales of agricultural produce plus estimated production for own-consumption; 'hhwea' and 'aeqwea' are wealth per household and per adult equivalent; 'hhassts' are household assets; 'fmassts' are inanimate farm assets.

(c) Asset valuations are those provided by respondents, except for livestock (valued at prevailing market prices) and land in Limpopo (valued at 1500 Rand/ha).

Table 2 gives income and asset statistics, disaggregated by poverty and landholding status, for the Limpopo and Rajasthan surveys.[19] The disparity in the shares of income from different sources is striking. We divide income into wages, farm income, pensions and remittances, treating the first two of these as income from 'local' factors and the other two from 'external' factors; we later subdivide wages by sector. In rural Rajasthan,[20] 83% of income is local (so pensions and remittances play, on average, a minor role); in Limpopo,[21] only 43% of income is local. The big difference is in own-farm income: 38% in Rajasthan and only 4% in Limpopo. Agricultural wages[22] account for a further 3% in Rajasthan and 4% in Limpopo, so local agriculture accounts for 41% and 8% of income respectively, though the low Limpopo figure hides sharp regional differences (Section 3.4). Further, the similar shares of wages, and of non-agricultural wages, [23] conceal an important difference between the RNF sectors. In Rajasthan, of the 45% of income from wages, none derives from civil service employment; in Limpopo the wages share is 39%, over a third of which (14% of all income) is so derived. This suggests that the relative insignificance of (former homeland) agriculture in Limpopo is accompanied by relative weakness in the RNF sector. This is confirmed by greater RNF activity in the less 'deagriculturalised' West region.

The minor role in livelihoods of own-farm output is underscored for Limpopo by a comparison of landless and landed households.[24] Though an estimated 43% of Limpopo households are land-

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[19]At PPP exchange rates, sample income per adult equivalent is 50% higher in Limpopo than in Rajasthan. Using the official rural poverty line in Rajasthan, household poverty incidences are respectively 20% and 29%.

[20]Henceforth we omit the qualifiers; our surveys are restricted to rural dryland areas in both cases and additionally to former homeland areas in Limpopo.

[21]Our 'income' measure is imperfect. We estimate production for own-consumption using household reports of the fraction of needs so met. Farm income is defined as production for own-consumption plus sales, i.e. without subtracting input purchases, on which data were unavailable .

[22]This risks double-counting if smallholders earn wages on each other's farms (rather than on large commercial farms, as happens to an unknown extent in Limpopo), so the totals given are likely to be overestimates.

[23]Estimated employment in agriculture, including self-employment, is only 22% of all rural employment in Limpopo (about 44% in Rajasthan). The employment numbers, estimated from individuals who reported a sector of work, must be treated with caution; some individuals may have failed to report a sector of work, even though they work on their own land.

[24]Access to common grazing land is not taken into account in our measure of landholding. However, absence of cropland is strongly associated with lack of livestock, and therefore with lack of benefits from common grazing.

less, these average no less income than the landed.[25] In Rajasthan, where only 7% of households are landless, they average 37% less income than the landed. The small economic role of own-account farmland for African households in Limpopo is emphasised by their comparatively low share of wealth held in the form of land (table 2).[26] It is not that these households are without land *area*: the 43% with land average 2.9ha (93% and 1.7ha in Rajasthan) and distribution among landed households is reasonably even (Gini=0.35), but this dryland has low productive capacity, being largely unirrigated. With rainfall scanty and unreliable, purchased farm inputs (which are widely available) are seen by Limpopo smallholders as too costly or risky, given credit costs and constraints; for many decades, land, rural power, irrigation, credit and research were heavily steered towards large farms – much more so than in Rajasthan, where smallholders purchase many farm inputs, including appropriate improved seeds and irrigation.

Though landedness within this former 'homelands' area does not increase average income, it might reduce poverty risk (for instance, landedness might reduce income variance). To assess this, we use a poverty line comparable to that used for Rajasthan.[27] It happens to identify about 20% of the Limpopo households as income-poor. Landed households have higher estimated poverty than landless ones (23% versus 16%, p=0.11); a finer disaggregation of households by land size suggests no significant association with poverty risk either way, in contrast to the strong negative relationship shown in several other developing countries [Ravallion and

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[25]The null of equality of income per household between landed and landless households cannot be rejected in Limpopo, but is rejected in Rajasthan at the 1% level.

[26]The asset value and share estimates must be treated with caution; see Table 2, note (c). In the Limpopo ex-homeland area, land is rarely traded; the assumed value (1500 Rand/ha) is based on market prices for comparable land in adjacent commercial farming areas [Department of Land Affairs, 2002a]. Livestock aside, other asset valuations in Rajasthan and Limpopo are by household respondents.

[27]Our poverty line is the rural expenditure per person needed in Rajasthan to achieve the Indian poverty line [Dr. S. Sharma, Delhi School of Economics, pers. comm., using 1999-2000 round, National Sample Survey]. We converted this into Rand using the PPP exchange rate. In both Rajasthan and Limpopo we used sample mean adult equivalents per household to convert the per person line into a per-aeq line, which for Limpopo is 1594 Rand/aeq/yr. Lacking expenditure data for Limpopo we had to ignore below-poverty-line differences between expenditure and income.

Sen 1994; IFAD 2001:76].[28] To sum up: land distribution within this former African home-land *taken as a whole* does not appear, on its own, to explain variation in household income or poverty risk. This fits in with the low share of own-farm income in household income.

In most of the few cases (mainly in West Africa) where landed rural households are no better off than the landless, it is because the latter have moved from low-productivity farming into local non-farm activities. This is not the case in the Limpopo survey areas, so the lack of sur-veyed welfare differences between landed and other households *within* these areas is surpris-ing. A major explanation (Appendix) may be that the penning-up of over 60% of Limpopo's farmland with barely 2% of farms - often in *other* areas – has led to the pre-emption, by these farms and areas, of the lion's share of irrigation, improved technology and modern inputs. Hence landholding in the ex-homelands on average yields little income (while the growth of an African RNFS is hampered by the absence of much local demand for rural non-farm pro-duction).

Some support for this is provided by our later disaggregation by region. This shows that for a minority of regionally concentrated non-poor households (in West), the possession of large livestock and inanimate farm assets *is* important to livelihoods, and strongly correlated with size of landholding (section. 3.4). That escape from poverty through agriculture in Limpopo is possible may have important implications for the possible benefits to be derived from land re-form, and from research or infrastructure provision that raises the productivity of small-holders' land and other farm assets.

If *landlessness* as such is not responsible for poverty on average, what is? Are Limpopo's poor special in terms of income structure or asset structure (table 2)? The poor derive a simi-lar mean share of *income* from wages as the non-poor,[29] but a larger share from pensions and

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[28]In Rajasthan too, there is a strong negative association between poverty risk and landholding.
[29]Compare Rajasthan, where the poor, of whom only 7% are landless, derive a high share of income from farm-ing and a correspondingly low share from wages.

a smaller share from migrant remittances. As will be shown, these averages are a manifestation of (a) sharp specialisation by income-source among households in general, and (b) relatively high and relatively low poverty incidence, respectively, among households mainly dependent on pensions and on migrancy.[30] On *assets*, table 2 shows that poor households on average hold low shares in productive non-land farm assets, especially large livestock and inanimate farm assets. Ownership of such assets is highly skewed. The Gini of wealth is 0.48, but the concentration indices for farm assets and largestock are 0.89 and 0.80 respectively.[31] Only about one household in six has any inanimate farm assets at all, and only one in six has any large livestock; one in sixteen has both, and poverty in this subgroup is essentially zero.

Is it *worklessness* that explains the bulk of poverty? Our survey indicates extremely high unemployment among working-age persons for rural Limpopo (table 3). 8%, though not disabled, were 'not seeking work'; we count these 'discouraged workers' as unemployed, as well as those so reporting. Estimated unemployment is then 60% for males and 70% for males and females together. An estimated 60% of households have nobody of working age employed (we call such households 'workless', not quite accurately). Given the high mean share of wages in income and the low salience of farm incomes, one might assume that poverty would be concentrated in workless households; its incidence is indeed somewhat higher in them, although not very significantly (23% compared to 16% in working households, p=0.14). Yet income per adult equivalent in workless households is, on average, no less than in households with one working individual of working age. The implication, examined below, is that mean income shares are obscuring a specialisation among households, whereby worklessness (or wagelessness) is associated with higher incomes from remittances and/or pensions.

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[30]Depth of poverty, however, is significantly lower for pension-dependent households (defined below; estimated mean income per adult equivalent among the poor is 23% below the poverty line) than for others (around 50%).
[31]The concentration index is analogous to the Gini. For instance the associated Lorenz curve for, say, largestock has households ordered by wealth on the x-axis and the cumulative share of total largestock on the y-axis.

Table 3: Working age residents in Limpopo sample

Males and females

	Hh has no pen or remit inc			Hh has pension income			Hh has remittance income			All households		
	Freq.	Percent	se	Freq.	Percent	se	Freq.	Percent	se	Freq.	Percent	se
missing/other	9	1.3	0.54	24	1.52	0.4	16	1.69	0.5	41	1.44	0.29
housewife	42	11.6	1.89	37	8.15	1.65	41	11.44	2.03	102	10.07	1.14
studying	133	24.66	2.42	182	25.11	2.18	210	28.80	2.34	450	26.63	1.46
unemployed	184	32.14	2.57	290	43.40	2.52	272	39.84	2.54	642	38.63	1.59
employed	179	29.45	2.38	80	8.42	1.14	84	9.67	1.29	327	16.32	1.06
retired/disabled	7	0.85	0.41	85	13.39	1.8	49	8.56	1.64	104	6.91	0.89
Total	554	100		698	100		672	100		1666	100	

Males

	Hh has no pen or remit inc			Hh has pension income			Hh has remittance income			All households		
	Freq.	Percent	se	Freq.	Percent	se	Freq.	Percent	se	Freq.	Percent	se
missing/other	3	1.74	1.13	12	1.98	0.74	10	3.21	1.24	18	1.88	0.58
housewife	0	0.00		1	1.46	1.44	0	0.00		1	0.67	0.67
studying	57	25.23	3.71	92	32.64	3.78	90	40.30	4.58	203	32.43	2.53
unemployed	62	24.09	3.6	117	42.47	3.97	95	37.01	4.33	235	35.01	2.5
employed	121	47.26	4.09	41	10.99	2.1	31	11.10	2.44	185	23.85	2.03
retired/disabled	4	1.70	0.97	22	10.47	2.8	10	8.37	3.39	29	6.16	1.51
Total	247	100		285	100		236	100		671	100	
male unemployment rate		33.80%			79.40%			77.00%			59.50%	

Table 4: Three way split: demography, income and assets

	Shares	Demography				
		Residents	AEQ	Wkage	WkageM	WkageF
All	100.0%	6.29(.15)	4.17(.09)	3.19(.09)	1.26(.06)	1.93(.06)
FR	38.5%	6.80(.22)	4.42(.13)	3.53(.13)	1.51(.09)	2.02(.08)
PD	26.8%	6.80(.34)	4.58(.18)	3.30(.19)	1.41(.16)	1.88(.14)
MD	32.3%	5.30(.22)	3.55(.13)	2.73(.15)	0.88(.11)	1.85(.10)
Other	2.3%					
FRpoor	28.8%	7.46(.40)	4.76(.22)	3.73(.23)	1.32(.20)	2.41(.15)
FRn-poor	71.2%	6.53(.26)	4.28(.15)	3.44(.15)	1.58(.09)	1.86(.09)
PDpoor	26.3%	8.34(.68)	5.48(.29)	4.55(.20)	2.30(.33)	2.25(.25)
PDn-poor	73.7%	6.25(.38)	4.26(.21)	2.85(.21)	1.09(.12)	1.75(.17)
MDpoor	6.3%	6.37(.59)	3.77(.36)	2.38(.34)	0.52(.25)	1.87(.18)
MDn-poor	93.7%	5.22(.23)	3.53(.14)	2.75(.16)	0.90(.12)	1.85(.10)

	Incomes					
	Mean/HH	Mean/AEQ	%Pens	%Remit	%Wages	%Farm
All	19504(1394)	5487(418)				
FR	20523(2929)	5089(696)	4.0	2.9	87.6	5.5
PD	10827(694)	2662(227)	79.2	10.0	5.2	5.6
MD	25068(2100)	8204(821)	8.6	84.1	5.0	2.2
FRpoor	3694(484)	758(85)	1.3	0.0	80.5	18.2
FRn-poor	27342(3900)	6844(915)	4.1	3.1	88.0	4.8
PDpoor	6639(332)	1226(43)	85.4	0.1	5.8	8.7
PDn-poor	12326(795)	3177(263)	77.9	12.0	5.1	5.0
MDpoor	3198(535)	889(153)	0.0	97.2	0.0	2.8
MDn-poor	26546(2132)	8698(847)	8.7	84.0	5.1	2.2

	Assets							
	HH wealth	AEQ wealth	land % wealth	smallstock % wealth	largestock % wealth	dwellings % wealth	hh assts % wealth	fm assts % wealth
All	53902	15214	4.6	3.3	11.0	63.8	13.8	3.4
FR	57258(5315)	14893(1903)	3.9(.5)	2.3(.4)	12.9(2.3)	57.9(3.6)	15.9(1.8)	7.1(2.3)
PD	52450(6081)	13576(1972)	6.2(.8)	5.1(.1)	12.0(5.7)	64.5(6.1)	12.1(2.3)	0.0(0)
MD	49774(4436)	16640(2129)	4.2(.7)	3.4(.7)	6.2(2.3)	72.4(3.3)	12.7(2.2)	1.1(.5)
	selected data only, provided below							
FRpoor					4.8(3.7)			0
FRn-poor					14.4(2.6)			8.5(2.7)
PDpoor					2.3(1.5)			0.2(0.2)
PDn-poor					14.2(6.8)			0
MDpoor					0			0
MDn-poor					6.5(2.4)			1.2(.6)

Note: Shares of income from principal source: PD 79.1%; MD 84.1%;FR 93.0%; Ginis of income/aeq: PD 31%, MD 42%, FR 56%. Wkage=number of working age residents (M=male, F=female), HH=household, AEQ=adult equivalent.

3.3 Income-source specialisation of livelihoods: a three-way split

We have shown the sharp contrast between Limpopo and Rajasthan in terms of *average income* measures of rural dependency: 43% versus 83% for the local income share, and 29% versus 83% for the local income share excluding civil service income. Another dimension of high rural dependency in Limpopo is a remarkable *specialisation* of households by income source. If shares of local, remittance and pension incomes of, respectively, 43%, 39% and 18% reflected household diversification and risk-reduction in face of weak local income prospects, many households would live on a mix of income sources corresponding very roughly to the aggregate shares; few would be 'specialised' to the extent of deriving over half their income from just one of these sources. Yet, on this definition, an estimated 98% of the households are specialised: 39% are *factor-reliant* (FR), averaging 93% of income local; 32% are *migrancy-dependent* (MD), averaging 84% of income from remittances; and 27% of households are *pension-dependent* (PD), averaging 79% of income from pensions. The demographics, while of interest, do not explain dependency: proportions of working-age persons in PD, MD and FR households differ little (0.49, 0.52 and 0.52 respectively: table 4).[32]

This striking distinctness, or 'three-way-split', of households may account for some earlier findings. If high non-local incomes were associated with low local incomes (and high unemployment), then a weak or absent link between poverty and worklessness or landlessness might result.[33] Our Limpopo data exhibit these associations. Estimated rank correlation coefficients between 'local' income (farm income plus wages) and pensions and remittances respectively are minus 0.297(p=0.000) and minus 0.308(p=0.000).[34]

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[32] As for gender, the female/male ratio is 2.10 in MD households as against 1.34 for FRs. However, this is probably an effect of selective male migration, not a cause of MD status.

[33] The weak association may also be partly due to offsetting effects of much higher unemployment among *both* households with pensions (which have high poverty incidence) *and* with migrancy income (which have little poverty) than among households with neither.

[34] A rank correlation test is more appropriate than a linear one given the highly bunched nature of the data (many zeroes). The correlation for local income against (pensions plus remittances) was –0.44 (p=0.000). The same tests on our Rajasthan sample give a very small positive, insignificant correlation between local income and pen-

For a further test, we divided the sample according to whether pension and remittance income together were sufficient to push the household above the poverty line; about half the sample are 'externally subsistent' on this definition. Local income in externally subsistent households averages only 18% of local income in other households (76% in Rajasthan, where 11% of households are externally subsistent).

So the negative association between external and local incomes is strong in Limpopo. To test the association between external income sources and unemployment - while avoiding the selection bias that automatically links FR-households with lower unemployment - we reclassified households, not as FR-PD-MD, but according to whether they had any pension income (43%) or any remittance income (45%; 18% have both). In line with the income correlations, the male unemployment rates in pension-receiving and remittance-receiving households are similar, in the range 75-80% (table 3), against 34% in the 30% of households with no such external income.[35] This association is robust to the inclusion of controls, as shown in the probit analysis (table 5) of individual employment status on education status, region and whether or not the household is in receipt of pension or remittance income. For example, a working-age male in a pension-receiving household has an employment probability 34.4% lower than in a non-pension-receiving household in the same region and similar in education. The corresponding figure for a member of a remittance-receiving household is 28.5%. Note also that (a) while higher education substantially raises employment chances, secondary education reduces them, and (b) living in West is much better for employment prospects than living in South or Central.

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sions and small negative correlations between local income and, respectively, remittances (rho=-0.12, p=.003) and pensions (rho=-0.10, p=0.02)

[35]As one would expect (because the definitions of PD and MD *select* households that have little local income and accordingly low employment of residents), the male unemployment rates in the PD and MD households that together account for 59 %t of all households are even higher, at 93% and 92% .

Table 5. Male employment and non-local household incomes

	Marginal effects (%: s.e in brackets)	p-values	Means of regressors (%)
Highest education:			
Primary	-0.9(1.0)	0.371	93.7
Secondary	-9.3(0.5)	0	64.4
Higher	25.2(1.0)	0	6.6
Pension-recipient hh	-34.4(0.4)	0	41.4
Remittance-recipient hh	-28.5(0.4)	0	27.9
Resident of South	-21.2(0.7)	0	16.4
Resident of Central	-12.0(0.7)	0	68.5

Pseudo R-sq=15.7%

Why are resident adult unemployment rates so much higher in pension/remittance receiving households? Suppose first that resident household composition is exogenous (so that unemployment does *not* make the unemployed likelier to shift into such households). Then an external income source may reduce the incentive for residents to seek work in either household type, increasing their unemployment rate (recall that we count able-bodied adult non-work-seekers as unemployed, 'discouraged workers'). But why, then, are recipients of pensions and remittances more willing to share income with unemployed residents than are recipients of local factor incomes? For households reliant on remittances, migrancy may be cyclical, so that household members take turns to migrate for work. That apart, if the relatively competent (and educated) tend to migrate, then those left behind are more likely to be unable to find work even if they are motivated to do so. This still leaves the question of why pensioners are willing to share income with fellow-adults with unemployment rates so far above those in households receiving neither pensions nor remittances. Now allow for endogeneity in household composition - an impact of income types upon decisions about household formation, modification and destruction. Households unable to provide a minimum of subsistence to their members must collapse; conversely working-age individuals, especially if unemployed, may try (perhaps successfully) to attach themselves to viable households, including those de-

pendent on non-local income. Perhaps, especially in PD households, such attachments involve an element of coercion.

What do we learn about rural dependency from the mean characteristics of the dependent households of each type (Table 4)? There are significant differences in income per adult equivalent among the three groups. MDs are 60% better off on average than FRs, who are themselves twice as well off as PDs. Poverty incidence (only 6% for MD households) is a little higher for FRs than for PDs, 29% versus 26% - and FRs' mean poverty depth is also far higher, despite their much higher mean income than PDs. This reflects much higher income inequality among FR households than among PD households, as would be expected (Ginis in table 4). However, we do not find significant mean wealth differences among the groups. As far as wealth shares are concerned, there is a hint that farm assets (for FR households) and largestock (for FR and PD households) may be associated with absence of poverty.[36] However, this does not benefit many households, since holdings of both these assets are highly concentrated. It seems that such limited degree of household 'escape' from rural dependency to factor reliance as is possible without land redistribution in Limpopo (a) brings more productive (but riskier?) wealth, not more wealth; (b) raises mean income and cuts poverty, but leaves a group of very poor households behind.

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[36]The poor have a higher share in dwellings, consistent with the presence of capital market imperfections that may prevent even the landed poor from escaping poverty through more effective land use.

Table 6: Regional disparities in Limpopo

	Central	**South**	**West**
No of hhs	128	244	121
Income			
HH income (Rand)	13401(932)	19900(1893)	26784(3036)
AEQ income (Rand)	3838(401)	5727(567)	6617(727)
poverty	22.50%	21.10%	11.10%
%wages	41.90%	37.10%	46.10%
of which, agriculture	0.40%	0.40%	19.80%
of which, civil service	26.10%	14.99%	0.00%
%pens	31.40%	16.50%	12.90%
%farm	2.60%	2.80%	12.80%
%remit	24.10%	43.60%	28.20%
%local, non-civil-service*	18.40%	24.91%	58.90%
Wealth			
HH wealth	72373(8673)	45061(3340)	80126(7410)
AEQ wealth	21137(3696)	12943(1251)	20063(2024)
Land			
prop. Landed	0.56	0.52	0.91
mean landholding(landed)	2.52(.39)	3.08(.18)	2.27(.09)
land Gini (landed)	0.56(.020)	0.29(.019)	0.23(.014)
Three-way split			
FR	30.6	39.8	43.0
PD	44.1	24.8	11.7
MD	25.2	33.6	35.6
Mixed-source	0.0	1.8	9.7
Farming assets			
% with largestock	12.5	13.7	33.5
% with inanimate fm. assets	2.3	11.4	80.0
% with both fm. asset types	2.3	4.0	30.2
Unemployment			
All	77.3%	71.8%	60.4%
Men	69.3%	59.0%	50.9%

* share of farming plus non-civil-service wages
Note: estimated standard errors in brackets. Abbreviations as in Table 4

3.4 Regional variations: agriculture and livelihoods in West

Our survey data (table 6) reveal significant regional variations, especially between West and the other two regions. In short, West is the most prosperous region: poverty incidence is about half that in the other two regions, and unemployment is markedly lower.[37] Only in West does agriculture account for a substantial fraction of income, both through own-farm production

and agricultural wages, and only in West are there important holdings of large livestock and inanimate farm assets. Households that own both of these assets do well. To a considerable extent, it is more widespread access to higher local factor incomes from farming that makes African households somewhat better off in West than elsewhere in Limpopo.

As regards the comparative importance of agriculture to income in the three regions, adding own-farm income to agricultural wages shows that agriculture in Central and South accounts for no more than 3% of income, but 32% in West, of which about a third is own-farm income. Agriculture accounts for 5% of employment (including self-employment) in Central, 14% in South, and 52% in West. In West (a) wider access by Africans to small, family-labour-intensive holdings offers prospects of higher, more diffused *own-farm* income; (b) white-owned land used for game and beef ranches, and borehole-irrigated maize and potato produc-tion – even if not always near the survey areas - offers better chances for African *farm wage* income than in other regions, though less than would be the case with smaller-scale farming of this land.

So agriculture is important to livelihoods in West through both own-farm income and wages. The special nature of West is also revealed in asset structures. West has no advantage over other regions in cropland per average landed household, but (as in Rajasthan) over 90% of households have some cropland; in South and Central the proportion is just over half. Among the landed, cropland is somewhat more equal in West than in South, and much more than in Central; and ownership of livestock and other farm assets is much greater in West than in South or Central. Hence a much larger proportion of households has modest but significant cropland in West: 87% of landed households (80% of all households) there have between one and four hectares, as against only 51% (27%) elsewhere. Landedness as such has been shown to have little *direct* effect on income at household level, but we can discern an indirect effect

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[37]The 1995 Central Statistical Services's Household Survey confirms this picture [Gyekye and Akinloye 2001]

through other farm assets, especially inanimate farm assets and large livestock. Holdings of these two types of asset are highly skewed and highly correlated (Spearman rank correlation coefficient = 0.3845, p = 0.0000). Outside West, relatively few households report holding any assets in each of these categories, (table 6). As for holders of assets in *both* categories, they comprise only 2.3% of households in Central, 4.0% in South and 30.2% in West. The chance of a household having both largestock and inanimate farm assets is strongly related to land-holding: virtually no households with less than 1 ha are in this category.[38] This category of households does very well as regards both income and poverty risk: average income is double that earned in other households and poverty incidence is virtually zero.[39]

What of escape from rural dependency through RNF incomes*?* We cannot measure the extent to which these in West are underpinned by demand from agricultural incomes, but virtually all non-agricultural local wages in this region are generated in industry and services - in Central and South, 62% and 40% respectively of wages derive from civil service employment.[40] Hence, despite the high share of income deriving from agriculture in West, the share of income deriving from industry plus service-sector wages is *higher* than in Central or South (26% compared to 16% and 22%). Total income from local, non-civil-service activity accounts for 59% of total income in West (Central 18%, South 25%, 83% in Rajasthan).

In sum, rural dependency in West, though substantial, is lower than in Central and South. 47% of households are MD or PD households (69% in Central and South; 11% in Rajasthan). West represents, in some senses, a bridge between the rest of Limpopo's experience and that of Rajasthan, being intermediate in both the spread of farmland, and reliance on local income sources. This suggests that, with agricultural development and land redistribution, rural dependency may be reversible elsewhere in the African areas of South Africa. However, these

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[38]*Both* living in West *and* landholding are strongly associated with both the possession of inanimate farm assets and livestock and the quantity possessed.

[39]Point estimate 1.6% (2 sample households).

[40]Including teachers but not parastatal employment.

special features of West (and the hopes they engender) should not be overstated. African farmland, though more widely spread than in other areas, remains, even in West, much less (and worse) than white-owned farmland, and largely without water control or modern inputs (in sharp contrast to Rajasthan). Even in West, African farming accounts for only 13% of village income. White farmland, while providing some wage income, is generally farmed in large and capital-intensive units. Much remains to be done before African households in rural South Africa can escape rural dependency.

4. Summary and policy implications

Cross-sections of developing and transitional countries show a very strong association between land inequality and agricultural workforce share, given GNP/capita. Historical evidence of dramatic land concentration in early development suggests that this may reflect a causal process in individual countries, whereby land grabs have *led to* premature deagriculturalisation. The Limpopo ex-homeland survey illustrates the impact on rural livelihoods. Shares of income and assets associated with agriculture are very low (8% and 22%); half the households derive less than one-fifth of income from any local sources; 59% of households 'specialize' in dependency on either migrant or pension income; male unemployment is also 59%, and much higher in the 'specialist' households; farmland-per-household is as much as 2.8 hectares among the 57% with cropland, but the landed are no better off than the landless in terms of poverty risk or income. Such outcomes are less marked in West region (with more widely spread farmland), and are almost absent in a parallel survey in Rajasthan.

What implications have these findings for policy change in rural S Africa? Experience in many countries confirms the feasibility of poverty reduction via land redistribution, and of subsequent growth in farm output and employment. About 3 in 4 of S Africa's dollar-poor are rural, almost all being Africans in former 'homelands' such as our survey area; rural poverty incidence is highest in Limpopo and the Eastern Cape provinces, where 44% of S Africa's

poor reside [Development Bank of Southern Africa 2000]. Given the many unemployed rural poor, is land redistribution a useful tool of poverty reduction, as well as of farm efficiency?

Consensual transfer of one-third of commercial farmland to poor Africans was part of the African National Congress's manifesto in 1994. Some efforts were made in pilots, but usually with scanty supporting inputs or services, and focusing on land for welfare and housing, rather than for smallholder farming. Although the World Bank had made clear its support, and potential financing role, for wide-scale, consensual land redistribution [Van Zyl, Kirsten and Binswanger, 1996], the Government did not implement this widely or very effectively. Still, 'a survey of about 1200 beneficiaries..[shows that, though initial land reform]..has not lived up to the quantitative goals set, [it] did successfully target the poor [and] led to a significant number of economically successful projects..[that] have involved significantly larger shares of poor people than less viable projects, suggesting that increased access to productive assets could be an important path to poverty reduction..[S]uitably adapted land reform could play an important part in restructuring South Africa's rural sector' [Deininger and May 2000]. However, subsequently, the Government largely replaced that approach by efforts to individualise communal tenure; to broaden ownership of white farms through 'equity sharing'; and, above all, to obtain voluntary transfer of some white-owned farmland into *middle-to-large* African commercial farms [Wegerif 2004]. Such a transfer will not achieve the full gains to the poor, and reductions in dependency and unemployment, that appear, from cross-sections, to be possible by a shift from larger to smaller farms.

An objection to such a shift [Reardon and Barrett 2000] is that commercialisation has marginalised small-scale farmers in developing countries, excluding them from the profitable markets of the rich North. However, South Africa's African-run farms are mostly net buyers of food, so that extra output is home-consumed, or cater mainly for local markets, so that problem is less important. Where small farmers do sell for exports and supermarkets, intermedia-

tion may be needed to facilitate timely collection for processing, crop uniformity, pesticide safety, or labour standards; where this is successfully achieved, including in some African cases (tea in Kenya, cotton in Burkina), smaller farms' advantages resurface. But successful intermediation may not be profitable, and even if it is cannot be taken for granted without public or collective action.

The merits of land redistribution in any specific case cannot be assumed. Can South Africa (or Russia), with farming *already settled* into severe asset and input inequality, consensually 'undo history' and improve outcomes by reverting to a more equal small-farm model? Will disruption costs, e.g. with capital assets and water systems geared to large-scale farming, be excessive? Can rural people long deprived of land and other relevant resources - and the supply systems that might service these - operate in a small-farm environment (however attractive in cross-section), or is it true that peasant sectors 'when once destroyed, can never be supplied' [Goldsmith 1770]?

Such questions require assessment of *alternatives*. Starting from South Africa's very high (and genuine) unemployment - with its consequences for failed townward migration, family breakdown and crime - can mass poverty (and slow growth) be tackled *without* substantial, productive absorption of labour in small-scale agriculture, and in a rural nonfarm sector linked to its growth? Prospects for labour absorption in the urban non-farm sector appear limited, given the weak growth, high capital-intensity and low competitiveness of modern manufacturing in South Africa, as compared say to Malaysia after its more normal deagriculturalisation. Conversely the policy of getting land and other farm resources to an underemployed, but far from destroyed, peasantry appears to have proved feasible in a range of cases, both in Latin America and in transition economies (China 1977-84, Vietnam 1988-93, Albania, Armenia and Romania).

Economic development paths almost always involve deagriculturalisation. Normally, this is of a 'mature' agricultural sector, following a spurt of labour-intensive agricultural growth, mainly on smallholdings. Changing demand patterns (Engel's Law) and voluntary savings transfers out of agriculture then make it attractive and feasible for both migrant workers and entrepreneurs to shift to modernising industry and services. A different path is *premature* deagriculturalisation. A farm sector, made highly unequal, provides little productive work on its large and capital-intensive farms, while its smallholdings lack resources for growth (in S Africa water control, research, and marketing systems). Labour floods from such a sector to the towns, but the sources of investment finance, adequate to employ it, are not clear. Our findings support much development theory and empirical work indicating that there is seldom an obvious alternative, if seeking broad-based growth, to a path through small-scale agriculture and related RNF activity. The experience of Rajasthan - and to a lesser extent of West region in Limpopo - suggests that such a path is feasible.

Appendix

(a) <u>Estimating the land Gini in Limpopo Province.</u>

(1) The size distribution of white-owned farms is estimated from <u>Census of Agriculture 1993</u>, p.4, which gives numbers of farms in 14 size categories and allows calculation of mean holding by category. We assume that all farms within each category are equal-sized.

(2) We assume one million smallholdings in South Africa. The Census gives white commercial farms 87% of 82.76m ha. total farmland. Mean (grazing plus arable) land per smallholding can then be estimated at 12.37 ha.

(3) We estimate mean arable smallholding size in Limpopo as 2.85ha. Assuming Limpopo smallholdings representative of national smallholdings, and the grazing-arable ratio constant across Limpopo smallholdings, we scale up the sample holdings by 12.37/2.85 to approximate their size distribution.

(4) For total Limpopo smallholdings, we average two estimates: (a) the (Census) rural population of 4.5 million, with our sample estimates for mean household size and proportion of households landless, gives 0.27 million smallholdings; (b) the (Census) 23% of South Africa's rural population in Limpopo, implies 0.23 million smallholdings given (2), if provincial smallholdings are in proportion to population.

(5) (3) scaled up by (4) gives an estimate of the size distribution of Limpopo smallholdings. Amalgamation with (1) gives:

	Mean size (hectares)	Number	Total land (million ha)	Gini
Commercial farms	1055.9	5053	5.3	0.80
Smallholdings	12.4	250000	3.1	0.39
Total	32.9	255053	8.4	0.93

(b) <u>Equalizing land redistribution and farm employment</u>. For non-intersecting Lorenz curves, any reduction in land inequality can be represented as a sequence of transfers of land from larger to smaller holdings [Sen 1972]. Denote land by N, labour by L and the average and marginal labour-land ratios by A(N) and M(N). Then M(N)=A(N)+N.A'(N). A small equalizing land transfer from a farm of size N_1 to a smaller one of size N_0 raises labour iff:

$$M(N_0) - M(N_1) = \{A(N_0) - A(N_1)\} + N_0.A'(N_0) - N_1.A'(N_1) > 0$$

If A'(N)<0, the term in braces, increased employment on the *transferred* land, is *positive*. The *negative* second term, $N_0.A'(N_0)$, arises from the fall in labour-intensity on the smaller farm because of its enlargement, and the *positive* third term, $-N_1.A'(N_1)$ from the rise in labour-intensity on the larger farm because of its shrinkage. The bigger the gap in the labour-land ratio between the 'receiving' and 'giving' farms, the larger is the term in braces and the more likely a rise in total employment .

(c) <u>Data sources for table 1</u>. Numbers of agricultural and non-agricultural economic actives in 2000: FAOSTAT; PPP GNP/capita(1999): World Bank; share of agriculture in GDP (averaged for 1999, 2000, 2001): World Bank; country coverage: all countries classified in the 2005 WDR as low or middle income, except those with less than 500,000 ha. of agricultural

land (table 1.1 of FAO[2001]). Land Ginis are taken from FAO[2001] where possible, otherwise Deininger/Olinto[2000], or (if clearly more recent) table 3.1 in IFAD [2001], p.117. These two sources were mostly in agreement; except for (i) Bangladesh: IFAD's 0.55 for 1981-90 was preferred to DO's 0.42 (equal to IFAD's 1971-80 figure), and (ii) Mexico: DO's 0.61 was preferred to IFAD's 1961-70 figure of 0.75.

(d) Map

MAP 1. THE DISTRICTS AND SITES IN THE STUDY AREA
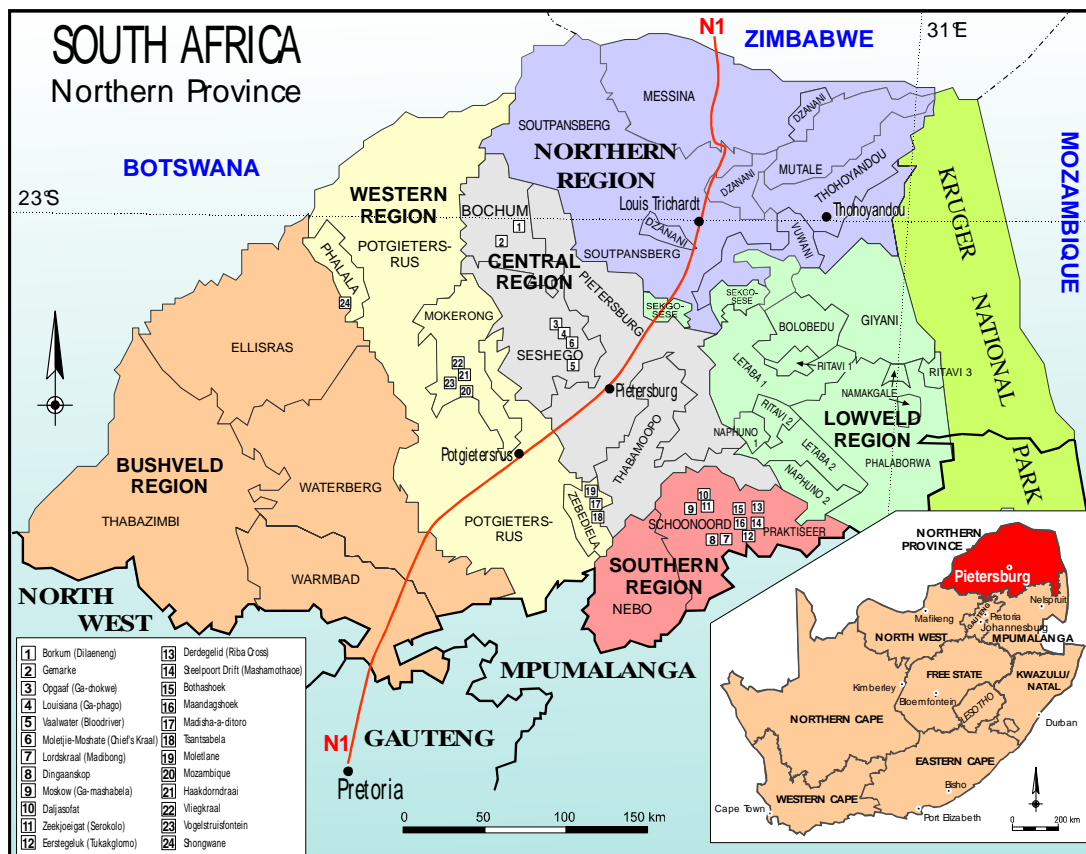
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